Carrier & Product Guide

Strategic Carrier Relationships

Carrier	Term	UL	IUL	SUL	SIUL	WL	VUL	SVUL	Annuity	LTC (Standalone)	LTC Rider (Life)	Asset Based LTC	DI	Group / Corporate
John Hancock			$\overline{\checkmark}$	$\overline{\checkmark}$	$\overline{\checkmark}$					$\overline{\checkmark}$	$\overline{\checkmark}$			
Lincoln	\square	$\overline{\mathbf{Q}}$		$\overline{\mathbf{A}}$			$\overline{\square}$	$\overline{\checkmark}$	V		$\overline{\mathbf{Q}}$	$\overline{\checkmark}$		\square
Nationwide	Ø	\square	\square	$\overline{\mathbf{A}}$	$\overline{\mathbf{A}}$		$\overline{\square}$		V			$\overline{\checkmark}$		\square
Principal	Ø	\square	\square	$\overline{\mathbf{A}}$			$\overline{\checkmark}$		V		$\overline{\square}$		$\overline{\mathbf{A}}$	\square
Prudential		\square	\square	$\overline{\mathbf{A}}$	V		\square	$\overline{\checkmark}$	V		\square			
Petersen (High Limit)													☑	

Preferred Carrier Relationships

Carrier	Term	UL	IUL	SUL	SIUL	WL	VUL	SVUL	Annuity	LTC (Standalone)	LTC Rider (Life)	Asset Based LTC	DI	Group / Corporate
Equitable		$\overline{\checkmark}$	$\overline{\mathbf{V}}$				$\overline{\mathbf{V}}$		$\overline{\mathbf{V}}$		$\overline{\checkmark}$			
Mutual of Omaha					. *************************************				V	$\overline{\checkmark}$		***************************************		
Mass Mutual		$\overline{\checkmark}$	$\overline{\checkmark}$	V		$\overline{\mathbf{A}}$	$\overline{\mathbf{A}}$		V			$\overline{\checkmark}$	V	
Protective		$\overline{\checkmark}$	$\overline{\checkmark}$	$\overline{\mathbf{A}}$			$\overline{\square}$		V					\square
Corebridge		$\overline{\square}$	V		\square				V					
NY Life						$\overline{\square}$			V					

Carriers on the Way

Carrier	Term	UL	IUL	SUL	SIUL	WL	VUL	SVUL	Annuity	LTC (Standalone)	LTC Rider (Life)	Asset Based LTC	DI	Group / Corporate
Allianz														
Pacific Life														
Securian														
Symetra														
Brighthouse														
Jackson National Life														
Transamerica														
ANICO														
Penn Mutual														

+Practice Building Tools

Carrier/Product Reviews • Online Applications / Drop Tickets • Accelerated Underwriting Programs • Policy Review & Analysis • Multi-life Guaranteed/Simplified Issue • Property & Casualty Partnerships

Successful investing is about managing risk, not avoiding it. - Benjamin Graham



301 E John Street #354 | Matthews, NC 28105 | 888.880.7654 | askTailorMade.com

TailorMade and Concurrent do not provide investment, tax, or legal advice. The information presented here is not specific to any individual's personal circumstances. These materials are provided for general information and educational purposes based upon publicly available information from sources believed to be reliable—we cannot assure the accuracy or completeness of these materials. The information in these materials may change at any time and without notice.



