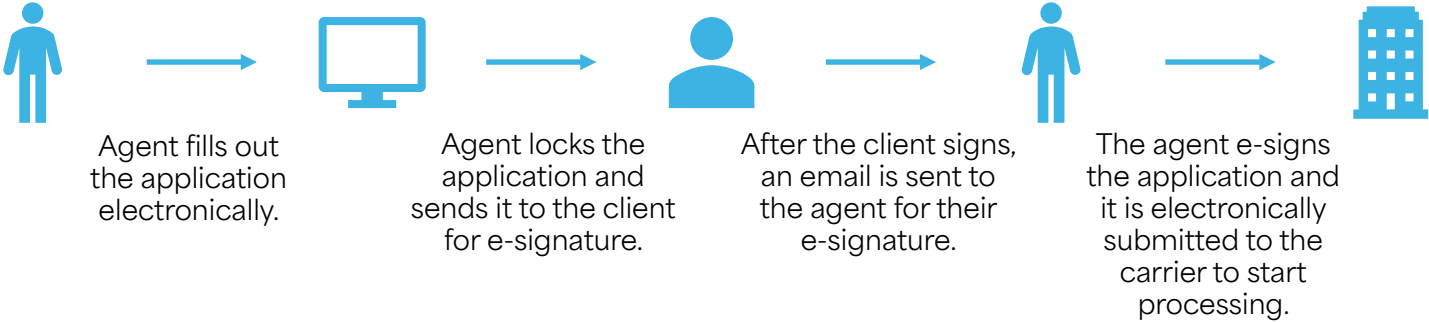# e-App vs. Drop Ticket

e-App

An e-App is a full application which asks both the personal information, medical history and state requirements. The full e-application allows the agent to control the entire process from entering the information in the application to submitting it to the carrier.

Typical e-App Workflow

Agent fills out the application electronically.

Agent locks the application and sends it to the client for e-signature.

After the client signs, an email is sent to the agent for their e-signature.

The agent e-signs the application and it is electronically submitted to the carrier to start processing.

Drop Ticket

A drop ticket is a consolidated application which only asks for basic information and state required information. Once this information is collected, the agent electronically signs the application and sends it over to an agency or call center. Once the agency approves the application, it gets sent to either a carrier call center, who contacts the client and completes the remainder of the application, including medical questions and helps set up paramedical visits, or to the paramedical company directly to complete the medical portion of the application.

Typical Drop Ticket Workflow

Agent fills out the application electronically.

Agent locks the application and signs the attestation.

The application is sent to TailorMade for approval.

OR

Once approved, the application is transmitted to the carrier. The carrier will review and determine if the call center or paramed is required.

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